



“Complete business solutions  
for Today's Challenges and  
Tomorrow's Opportunities” \_\_\_\_\_ Est. 2021



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PASSIONATE PEOPLE

RELIABLE TECHNOLOGY

EFFICIENT PROCESSES



# OUR BUSINESS

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As you grow and your needs change, we have the expertise and the resources to deliver real-time services that reduce costs and improve productivity – not just now but in the long term.

Our capabilities are diverse and extensive – enabling us to guide our clients towards the solution with the best possible return on investment, and ultimately to electing to partner with us as their preferred service provider.



# OUR BUSINESS

Ngombe Business Solutions is an insight-driven business, that delivers on-premises and off-premises end-to-end business solutions.

## Core capabilities

- Information Communication Technology
- Office Automation
- Optimized Energy Infrastructure
- Business Security Technologies

We combine the right people, the right technology and the right processes to deliver the services that allows your business to operate in an efficient, flexible and cost-effective work environment.

## Management team



Managing Director:  
Aphiwe Odwa Dyantyi



Sales Director:  
Slumko (Slu) Mqina

The name is derived from the co-founder Aphiwe Dyantyi clan name “Qwathi”, the steadfast Qwathi forefathers who encompassed the Xhosa proverb “funga ungajiki” “Inkomo zika Mtshutshumbe, ogqaz’indlel’-ebhek’ebuNguni.” The cattle (Ngombe) of Mtshutshumbe who paved the way to Nguniland. The name reflects the founders' deep passion for the African continent, its people, heritage and development. This is OUR FOUNDATION, that of an African rooted business, underpinned by our management structure and cutting-edge business solutions for today’s challenges and tomorrow’s opportunities.

“Our greatest asset is our people”

401

CONSULTANTS



422

SPECIALISTS



351

OPERATIONAL  
STAFF



45 000

The number of calls  
we service every day.



525

ADMIN  
STAFF



# WHY NGOMBE?

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“Big Enough To Matter, Small Enough To Care”



# WHY NGOMBE?

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## Confidence

We engage confidently with customers, because we can.



## Improvement

We improve and streamline businesses, because we know how.



## Competitive Advantage

We strive to increase our market share, because we're competitive.



## Service Excellence

We deliver a premium service to more companies everyday.

## Our Vision

To become the largest multi-brand business solutions supplier, that addresses the infrastructure gap that exists in South Africa and provide the business industry with associated services.

## ESD & Strategic Partnership:

- Ngombe Business Solutions is a strategic partner of Daisy Business Solutions.
- The partnership efforts are to create sustainable businesses that grow and lead to job creation, which in turn promotes economic growth.
- Our Enterprise Development program is aimed at transferring skills and wealth that result in the sustainable growth of businesses.
- Ngombe has welcomed the opportunity to ensure it builds a sustainable business that leverages on a well-established organization such as Daisy.



ENTERPRISE  
DEVELOPMENT PARTNER





# OUR SOLUTIONS

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We choose only the BEST products  
from our family of suppliers to  
provide the BEST managed  
solutions at the RIGHT price.

# OUR SOLUTIONS

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- Single/Multi Branch SDWAN Services
- High Speed Fibre
- Voice & Data Solutions



- Grid-Tied Solar Solutions
- UPS Battery Back-up
- Tailor Made Generator Systems
- Energy Efficient Lighting



- Managed print services
- A3/A4 MF Production Devices
- Refurbished Devices



- Hosted or Premise Based
- New Generation IP Telephony Solution



- CCTV Surveillance
- Intrusion Detection
- Vehicle & Personal
- Access Control
- Mobile and Drone Solutions



- Network Infrastructure
- Managed IT services
- End-user Hardware
- SaaS/PaaS
- Cloud Services

We believe people make brands. Our aim is to create a household name in South Africa by supporting business growth that impacts ordinary South Africans and Africans at large.



# VALUE PROPOSITION

As a service provider  
and partner, 100% internally owned infrastructure and  
group of companies, we are in full control of our processes.

We have a complete supply  
chain control, from direct purchase of products from suppliers to  
providing services to our 56 branches across the country, which enables us  
to ensure quality control and excellence in service delivery. We hold a  
no-excuses culture and offer financing and billing structures for clients  
through our internal facilities.

Sales company:  
Project & Asset  
management:



Technical and Install:

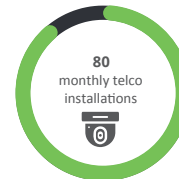
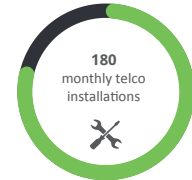


Service company:



Internal finance bank:

In-house finance



Give Us A Call  
+27 11 244 5268



**JHB:**  
16 Peter Place, Lyme Park,  
Bryanston, Johannesburg,  
2060.



**KZN:**  
1 The Boulevard,  
West Way Office Park,  
7 Harry Gwala Road,  
Dawncliffe, Westville, 3629.



Send Us A Message  
[connect@ngombesolutions.co.za](mailto:connect@ngombesolutions.co.za)