



Complete business solutions for  
Today's Challenges and  
Tomorrow's Opportunities" \_\_\_\_\_



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PASSIONATE PEOPLE

RELIABLE TECHNOLOGY

EFFICIENT PROCESSES



# OUR BUSINESS

As you grow and your needs change, we have the expertise and the resources to deliver real-time service that reduces costs and improves productivity – not just now but in the long term.

Our capabilities are diverse and extensive – enabling us to guide our clients towards the solution with the best possible return on investment, and ultimately to electing to partner with us as their preferred service provider.



# CLIENTS & PARTNERS

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With over 30 years combined experience in office automation, telecoms, connectivity, security and IT, we aren't just able to provide our customers with today's business solutions, we're able to leverage off our collective experience to deliver what each individual customer really needs

# OUR BUSINESS

Ngombe Business Solutions is an insight-driven business, that delivers on-prem and off-prem end-to-end business solutions.

## Core capabilities

- Information Communication Technology
- Office Automation
- Optimized Energy Infrastructure
- Business Security Technologies

*We combine the right people, the right technology and the right processes to deliver the services that allows your business to operate in a efficient, flexible and cost-effective work environment.*

## Management team



Managing Director:  
Aphiwe Odwa Dyantyi



Sales Director:  
Slumko (slu) Mqina



Operations Officer:  
Mawande Dyantyi

The name is derived from the co-founder Aphiwe Dyantyi clan name “Qwathi”, the steadfast Qwathi forefathers who encompassed the Xhosa proverb “funga ungajiki” “Inkomo zika Mtshutshumbe, ogqaz’indlel’-ebhek’ebuNguni.” The cattle (Ngombe) of Mtshutshumbe who paved the way to Nguniland. The name reflects the founders' deep passion for the African continent, its people, heritage and development. This is OUR FOUNDATION, that of an African rooted business underpinned by our management structure and cutting-edge business solutions for today’s challenges and tomorrow’s opportunities.

"Our greatest asset is our people"

401

CONSULTANTS



422

SPECIALISTS



351

OPERATIONAL  
STAFF



525

ADMIN STAFF



# WHY NGOMBE

“Big Enough To Matter, Small Enough To Care”



# WHY NGOMBE

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## Confidence

We engage confidently with customers, because we can.



## Improvement

We improve and streamline businesses, because we know how.



## Competitive Advantage

We strive to increase our market share, because we're competitive.



## Service Excellence

We deliver a premium service to more and more companies everyday

## Future Strategy

Offer a service-based, premium brand solutions at a competitive price that ensures business continuity while mitigating risk. We want to evolve into sustained improvement of the process and its associated cost while also offering consistent delivery of environmentally sustainable business improvements.

## ESD & Strategic Partnership:

- Ngombe Business Solutions is a strategic partner of Daisy Business Solutions
- The partnership efforts are to create sustainable businesses that grow and lead to job creation, which in turn promotes economic growth.
- Our Enterprise Development program is aimed at transferring skills and wealth that result in the sustainable growth of businesses.
- Ngombe has welcomed the opportunity to ensure it builds a sustainable business that leverages on a well-established organization such as Daisy



ENTERPRISE  
DEVELOPMENT PARTNER





# OUR SOLUTIONS

A close-up photograph of a dark-skinned hand placing a coin into the slot of a white piggy bank. The piggy bank is shaped like a pig and sits on a white surface. In the foreground, a few US dollar bills are partially visible, slightly out of focus. The background is a plain, light-colored wall.

We choose only the BEST  
product from our family of  
suppliers to provide the BEST  
managed solutions at the RIGHT  
price.

# OUR SOLUTIONS

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- Single/Multi Branch SDWAN Services
- High Speed Fibre
- Voice & Data Solutions



- Grid-Tied Solar Solutions
- UPS Battery Back-up
- Tailor Made Generator Systems
- Energy Efficient Lighting



- Managed print services
- A3/A4 MF Production Device
- Refurbished Devices



- Hosted or Premise Based
- New Generation IP Telephony Solution



- CCTV Surveillance
- Intrusion Detection
- Vehicle & Personal
- Access Control
- Mobile and Drone Solutions



- Network Infrastructure
- Managed IT services
- End-user Hardware
- SaaS/PaaS
- Cloud Services



*We believe people make brands. Our aim is to create a household name in South Africa by supporting business growth that impacts ordinary South Africans and Africans at large..*





# VALUE PROPOSITION

As a service provider  
and partner to an extensive, 100% internally owned infrastructure and group of  
companies. we are in full control of our processes.

Complete supply  
chain control, from direct purchase of products from suppliers to providing service  
to our 56 branches across the country, enables Ngombe to ensure quality control  
and excellence in service delivery. We hold a no-excuses culture and offer financing  
& billing structures for clients through our internal facilities.



- Sales company
- Asset management:

- Technical
- Install:

- Service company:

- Internal finance house



Give Us A Call  
(011) 11 244 5268



We're On The Map  
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Dawncliffe. Westville. 3629



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