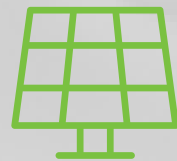




**.ngombe**  
Business Solutions  
Makwande Kuqgame



# Our Story:



## NGOMBE IS SWAHILI FOR “COW”

The name was derived from the co-founder Aphiwe Dyantyi’s clan name Qwathi-uSdindi, uNoni, the infamous Qwathi forefathers who encompassed the Xhosa proverb “funga ungajiki” in their pursuit of their own land.



## FOUNDERS

Found and owned by two childhood friends Aphiwe Dyantyi and Silumko Mqina  
Ngombe is now an independent level 2 BBBEE company with a national footprint.



## THE OPPORTUNITY

Capacity shortage is the consistent issue across a number of SA business Industries; government entities, SMMEs and black businesses, particularly lack of appropriate procurement processes, available funds, new technology knowledge and management of developmental projects.



# About us:

## We bridge the infrastructure gap

Ngombe Business Solutions is an insight-driven business that delivers tailored end-to-end innovative and technology business solutions. Our core capabilities are:

- Information Communication Technology (ICT) ,
- Office Automation (OA),
- Optimized Energy Infrastructure (OEI) and
- Business Security Technologies (BST) .

# Our vision:

The legacy of the pre-1994 South Africa left a huge development gap in our country. A gap that must be addressed with infrastructure that link places that people live, to where they work and provide the business industry with associated services to help achieve:

- Inclusive economic growth
- support economic capacity and efficiency
- Attract more international investments
- That will help to deliver a better life for all South Africans



# ESD PROGRAMME

- Ngombe Business Solutions is a strategic partner of Daisy Business solution
- The partnership efforts are to create sustainable businesses that grow and lead to job creation, which in turn promotes economic growth.
- Our Enterprise Development program is aimed at transferring skills and wealth that result in sustainable growth of businesses.
- Ngombe has welcomed the opportunity to ensure it builds a sustainable business that leverages on a well-established organisation such as Daisy.

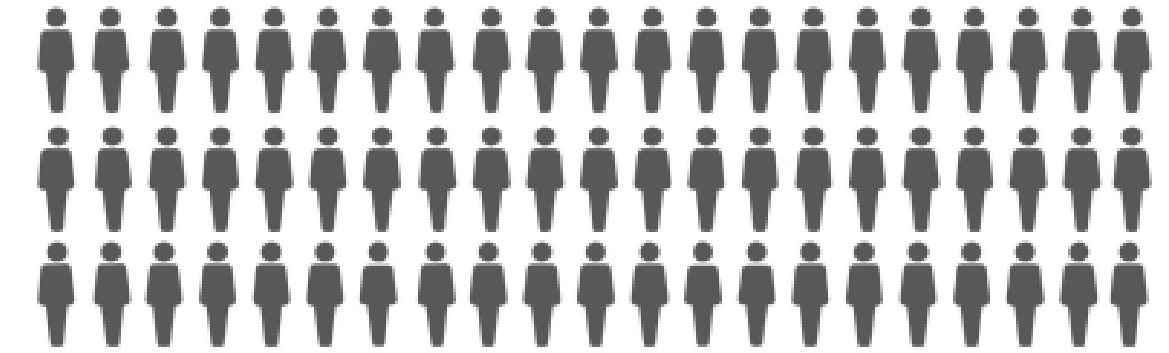
ENTERPRISE DEVELOPMENT



YOUR TRUSTED PARTNER  
IN BUSINESS SOLUTIONS  
NATIONWIDE

OUR GREATEST ASSET IS OUR PEOPLE.

Extensive experience in the office automation industry uniquely positions us to provide clients with comprehensive business solutions.



**401**  
CONSULTANTS



**422**  
SPECIALISTS



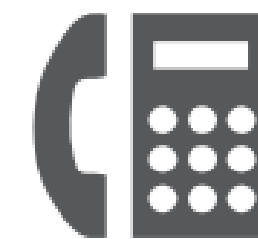
**351**  
OPERATIONAL  
STAFF



**60 000**  
The number of devices our nationwide service network is currently maintaining.



**45 000**  
The number of calls we service every day.



**525**  
ADMIN  
STAFF





We are geared to deliver complete 360 turnkey solutions to our clients across a broad scope of business solutions.



# Our Business:



## 01. MANAGED NETWORKING

- Broadband
- Point-to-point connection
- Inter-branch connectivity (SD-WAN)

## 02. INTELLIGENT INFRASTRUCTURE

- Networking
- Intelligent security
- PABX

## 03. PAAS & SAAS

- Data storage & IT Cloud service
- Managed services

## 04. WORK FORCE PRODUCTIVITY

- Voice & collaboration
- Print & MPS
- Document Management System

## 05. OPTIMIZED ENERGY BACK-UP

- Solar solutions
- Back-up energy



# Services:

## PROJECT MANAGEMENT

Professional, experienced inhouse specialists ensure project management is efficient and resourceful. Effective management diminishes complexity and guarantees the delivery of straightforward, affordable solutions to complex challenges. Furthermore, we guarantee performance maximisation, alongside technical innovations

## SUPPORT TEAMS

Every rental agreement has a service plan designed to support specific business requirements. The use of a wholly-owned distribution network lets clients avoid the expenditure of additional costs

## SOURCING SERVICES

Ngombesupplies quality brands at competitive prices. The range of independently sourced brands guarantees outstanding results that, in turn, improve overall productivity and performance. Supply of accessories and consumables for every requirement covers all automation and business essentials

## INHOUSE FINANCING

We finance the rental of whatever it is you require to set up a productive and efficient business. Segments include office automation and telecommunication products, security surveillance, computer equipment, stationery, Assetfin is focused on providing your unique business solution





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